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**From:** Sean Buckland <[sbuckland@ambassatours.com](mailto:sbuckland@ambassatours.com)>  
**Sent:** March 11, 2019 2:17 PM  
**To:** Office of the Legislative Counsel  
**Subject:** Written Statement by Dennis Campbell CEO

"The Ivany report stated that Nova Scotia needs to double it's Tourism revenues in 10 years. That would require massive investment in accommodations infrastructure which would not likely happen on its own. The dawn of Airbnb has however added significant accommodation infrastructure necessary to help the province achieve that goal of doubling tourism. However, we must consider the significant capital investments made by the accommodation business community and assure that the addition of Airbnb is put on a even playing field with traditional accommodation properties. Safety is paramount and paying their way in taxes and other government requirements will assure a rounded experience for all visitors to enjoy.

Thanks,

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