

Bill C-17 Fair Drug Pricing Act

Jamie Flynn, Pharmacist / Owner
The Medicine Shoppe Pharmacy
Fairview / Clayton Park

Who I Am



- Dal pharmacy grad 1998
- Halifax area pharmacist, manager or owner since 2004
- Husband, father of 2 toddlers, local homeowner
- Owner / Pharmacist / Small business owner
 - The Medicine Shoppe #262 Fairview / Clayton Park

Medicine Shoppe #262

- Opened March '08, Grand Opening April
- Medicine Shoppe Canada financial support for 3 years (March '11)
- Small pharmacy (1000 feet²)
 - 95% Prescription
 - Personal service for seniors and others
- Locally owned and operated



Support Local Business

- Small businesses help drive provincial economy
- Medicine Shoppe #262 now profitable, (sales up 65% vs. last year)
- Hiring pharmacy technician?



It's about time



"Of course it's only one dollar...
It's a small business loan."

Proper Medication Use = Lower Health Care Spending

- Preventative medicine reduces hospital visits
- Help patients for minor ailments
- Answering patients questions re: Pharmacare
- Attempt to spend at other local small businesses

Some of my Pharmacy Services

- Presentations
- Free delivery (nearest pharmacy 2km)
- Methadone
- Accu-Pak (blister packaging)
- Blood pressure testing
- Health clinics
- Medication Reviews
- Continuing Care Prescriptions, refill authorizations
- Donations
- Preceptor to many pharmacy students



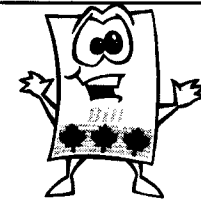
Pharmacy – Changing Profession

- Trying to embrace change
- Courses
- Medication Reviews
- Continuing Care Prescriptions
- Time to implement changes in addition to serving patients, running small business?
- Ironic if Fair Pricing Bill decreases ability to provide services for patients



Bill 17 Results?

- Increased debt
- No staff hiring at this time
- Less time and help to implement new services
- Less local advertising
- Fewer health clinics
- Fewer (no?) community presentations
- Delivery costs
- Accu-Pak costs
- Store closure?



Bill 17 Goals / Intentions

- Save patients, taxpayers of Nova Scotia?
- Not to hurt Nova Scotia's most accessible health professionals who help save health system \$\$\$?
- Not to create environment favoring larger big-box pharmacies at expense of small business owners?
- Aging population, taking more medications need more (not fewer) pharmacists?
- Seniors need more time reviewing their medications, not less?

Delay Passage of Bill 17



Worth the wait.

- Want lower prescription costs for Nova Scotia patients, taxpayers
- Fair Drug Prices for pharmacists, small business owners to continue, and improve services for patients
- Slow down implementation of change
- Negotiating tariff agreement?
- Fees for pharmacy expanded services?

*Thank
You*